

**Seller Packaging, Handling, Storage and Transportability Instructions
for Direct Shipment of Items to the U.S. Government via Wide Area Work Flow**

REPLACES 16PP225D

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1.0 GENERAL

- 1.1 Scope – These instructions supplement the purchase order (“PO”) of which this document is a part, and establish the packaging, packing, marking, handling, transportability and shipping instructions for direct shipments by Seller or Seller’s subtier suppliers at all tiers, to the U.S. Government via Wide Area Work Flow (WAWF) Receiving Report. Seller shall ensure that each of its subtier suppliers making any such shipment to other than Seller shall comply with PM-801 as though it were Seller hereunder. The term “PO” is interchangeable with the word “Contract” as may be used elsewhere in the PO. The term “Buyer” is interchangeable with the term “LOCKHEED MARTIN” as may be used elsewhere in the PO. It is imperative that Seller have access to and an understanding of military packaging standards. Any deviation proposed by Seller requires written approval of Buyer prior to the implementation thereof.
- 1.2 Communication – All communications, data, drawings, messages, and correspondence shall be in the English language. Standards and cost shall be in U.S. units of measure. Packaging drawings shall be dimensioned in inches.
- 1.3 Shipment Routing – For routing guidelines see the Carrier Selection Guide accessible via the Lockheed Martin Aeronautics Material Management home page on the Internet World Wide Web. As of the date hereof, the URL is: <http://www.lockheedmartin.com/aeronautics/materialmanagement/shipping/carrierselectionguide.html>
Carrier Selection Guide will be the tool for routing guidelines unless notified by the Buyer as Lockheed Martin transitions to a Transportation Management System (TMS)
- A. Supply Chain Security – Buyer supports the U.S. Customs and Border Protection (CBP) Customs-Trade Partnership Against Terrorism (C-TPAT) initiative. The C-TPAT program is a joint effort between CBP and the trade community to reduce the threat of terrorism by means of protecting the integrity of cargo imported into the United States. To the extent that Seller is a foreign supplier of imported goods, it agrees to scrutinize, based on risk, appropriate security measures to be implemented and maintained throughout the supply chain such as transporters, conveyers, warehousemen, brokers, consolidators, or other elements. Seller agrees to work with these business partners to ensure that pertinent security measures are in place and adhered to and, where necessary, develop sufficient security measures within its own supply chain.

2.0 APPLICABLE DOCUMENTS

4.0 PRESERVATION, PACKAGING AND PACKING

- 4.1 General - This procedure establishes the requirements for effective preservation, packaging, packing and marking of deliverable assets and those U.S. Government assets under Seller's control. The design, development, test, and approval of data and packaging shall comply with the requirements, criteria and procedures outlined in MIL-STD-2073-1E, and this document.
- 4.2 Seller Compliance - Seller shall implement and maintain an integrated packaging process based upon compliance with MIL-STD-2073-1E for military packaging and ASTM D3951, or equivalent standard, for commercial packaging. The process, documentation, media, data and metrics shall be made available to Buyer.
- 4.3 Levels of Protection – Unless otherwise stipulated in the Purchase Order of which

4.5.3 Reusable Containers - Seller shall use reusable containers for spares and Items subject to recycling for repairs, overhaul, or other technical order compliance. Below are examples of reusable containers in the order of precedence:

Multi-Application Containers - Containers designed to protect a variety of components within a given fragility and size range. Short life multi-application containers include "fast packs," consisting of a family of standard size cushioned fiberboard shipping containers of four types. A complete list of fast pack containers is in MIL-STD-2073-1D and is fully described in commercial standard PPP-B-1672. Packaging tests are not required when fast packs are selected. Seller is encouraged to use fast pack containers for the low labor costs of insertion and removal of Items.

Short Life Containers (10 trips minimum) - Containers capable of being reused a limited number of times and fabricated from wood, plywood, fiberboard or similar material that has

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- 5.4 Submission of Material Safety Data Sheet (MSDS) – Seller shall prepare an MSDS for every Item categorized as a restricted article or hazardous material. Seller shall ensure that the format complies with the Occupational Safety and Health Administration’s (OSHA) Hazard Communication Standard, 29 CFR 1910.1200. In order for the MSDS to be valid, Seller shall ensure that

- 7.2 Submit WAWF Receiving Report electronically – Seller shall submit receiving report electronically via WAWF (Wide Area Work Flow). As of the date hereof, the URL is: <https://wawf.eb.mil/FuncInfo.html>
 - 7.3 Forward copy of WAWF Receiving Report – Seller shall forward a copy of the submitted WAWF Receiving Report to Buyer. The submitted copy (e-mail or fax) will allow the Buyer to pay Seller.
 - 7.4 Correction of the WAWF Receiving Report – Seller shall promptly prepare a corrected copy of the WAWF Receiving Report when correction is required due to errors or omissions, or when requested by Buyer in writing. Seller shall ensure that the corrected document will receive the same distribution as the document it replaces.
- 8.0 Classified Shipments
- 8.1 Prepare and Ship Classified Materials – Seller shall prepare and ship classified materials in compliance with the National Industrial Security Program Operating Manual (NISPOM) and the applicable NATO Security Regulation.
- 9.0 Transportability
- 9.1 Transportability Criteria – Where Item design factors or configuration inhibit transportability, Seller shall prepare and submit, to Buyer’s Packaging Engineering Address, a transportability report describing the shipment. The report can be in accordance with Seller’s format. For the purpose of this specification, design factors or configuration shall be regarded as inhibiting transportability when:
 - Dimensions exceed 8 feet in height, 8 feet in width, or 32 feet in length, and/or gross weight is in excess of 11,200 pounds (domestic)
 - or
 - Dimensions exceed 7 feet in height, 6.5 feet in width, or 18.5 feet in length, and gross weight is in excess of 10,000 pounds (international)
 - or
 - An Item requires temperature, pressure, shock, or vibration isolation in containers and fixtures
 - or
 - An unusual and/or abnormal Item configuration exists

Buyer’s Packaging Engineering Address:
Lockheed Martin Aeronautics Company – Fort Worth
P.O. Box 748
Fort Worth, TX 76101
Attn: Packaging Engineering
Mail Zone: 6888

